

Message Text

SECRET

PAGE 01 KINGST 01028 221519Z

44

ACTION SS-30

INFO OCT-01 ISO-00 /031 W

----- 055744

R 221400Z MAR 74

FM AMEMBASSY KINGSTON

TO SECSTATE WASHDC 4285

S E C R E T KINGSTON 1028

EXDIS

E.O. 11652: GDS

TAGS: PINT, US, JA

SUBJECT: BAUXITE NEGOTIATIONS SITREP #18

1. INDIVIDUAL COMPANY DISCUSSIONS CONTINUED WEDNESDAY EVENING WITH PRESENTATION BY REVERE. SESSION WENT WELL PARTLY BECAUSE REVERE IS ONE OF THE GOVERNMENT'S FAVORITES, AND PARTLY BECAUSE COMPANY WAS IN A POSITION TO MOUNT SOMETHING OF A COUNTERATTACK. REVERE REPS REVEALED IN THE COURSE OF THE EVENING THAT REVERE HAD BEEN ABOUT TO SEND A MISSION TO JAPAN TO SEEK A JOINT VENTURE WHICH WOULD EVENTUALLY LEAD TO A TRIPLING OF REVERE'S REFINING CAPACITY IN JAMAICA. THIS MISSION HAD BEEN DELAYED DUE TO THE CURRENT BAXUITE NEGOTIATIONS WITH THE GOVERNMENT OF JAMAICA, AND REVERE WAS DOUBTFUL THAT IT WOULD BE ABLE TO RESUME DISCUSSIONS WITH ITS PROSPECTIVE PARTNERS IN JAPAN IN THE FORESEEABLE FUTURE GIVEN THE PROSPECTS AND TONE OF THE JAMAICAN NEGOTIATIONS TO DATE. REVERE REPS EMPHASIZED THE DIFFICULTY OF ANY COMPANY FINANCING EXPANSION IN JAMAICA IF THE GOJ FOLLOWS THE COURSE INDICATED AT THE BEGINNING OF THE CURRENT NEGOTIATIONS

2. GOVERNMENT NEGOTIATORS ASKED MANY QUESTIONS ABOUT THE PROPOSED JAPANESE DEAL AND WERE OBVIOUSLY DISTURBED ABOUT WHAT REVERE REPS HAD TO SAY. SIR EGERTON RICHARDSON SEEMED ESPECIALLY AFFECTED AND PERPLEXED BY THESE REVELATIONS. DISCUSSIONS ENDED ON A CORDIAL NOTE BUT

SECRET

SECRET

PAGE 02 KINGST 01028 221519Z

GOVERNMENT OBVIOUSLY CONCERNED BY THE IMPLICATIONS OF

REVERE'S TESTIMONY

3. IF GOVERNMENT REPS WERE A LITTLE UNCERTAIN OF THEMSELVES AFTER REVERE DISCUSSION THEY WERE THOROUGHLY IN THE SADDLE THURSDAY MORNING FOR MEETINGS WITH ALPART, WHICH HAS BEEN THE SOURCE OF GREATEST DISTRESS AND DISAPPOINTMENT TO THE GOJ BECAUSE OF ITS FAILURE TO PRODUCE ANY REVENUES THUS FAR. QUESTIONING OF ALPART REPS WAS LENGTHY AND PENETRATING. GOVERNMENT IS PLAINLY DEEPLY SUSPICIOUS OF ALPART BECAUSE OF ITS FAILURE TO PRODUCE TAXABLE PROFITS IN ANY YEAR. WHILE GOVERNMENT MIGHT BE PERSUADED THAT FAILURE TO PRODUCE PROFITS DUE SIMPLY TO APPALLING INEFFICIENCY AT THE MOMENT IT IS INCLINED TO BELIEVE ALPART'S FIGURES HAVE BEEN MANIPULATED. AT THE END OF YESTERDAY'S MEETING GOVERNMENT ASKED THAT DISCUSSIONS CONTINUE TODAY AND REQUESTED PERMISSION TO INTRODUCE TECHNICAL EXPERTS WHO WOULD QUESTION ALPART REPS ON THEIR PROCESSES, ETC. ALPART AGREED TO THIS PROCEDURE BUT WITHOUT MUCH ENTHUSIASM. ODDLY ENOUGH, ANACONDA REPS WERE FASCINATED BY THE DAY'S DISCUSSIONS AND LATER TOLD CHARGE GOVERNMENT HAD BEEN ABLE TO ELICIT INFORMATION FROM ALPART WHICH THEY HAVE BEEN UNABLE TO GET IN THREE YEARS. THEY ARE LOOKING FORWARD TO TODAY'S MEETINGS WITH CONSIDERABLE ZEST

4. AFTER TODAY'S DISCUSSIONS NEGOTIATORS WILL ADJOURN UNTIL INDUSTRY DELIVERS ITS PAPER TO THE GOVERNMENT NEXT WEEK, PROBABLY ON WEDNESDAY. MATALON INFORMS US THAT, IF INDUSTRY PAPER IS RECEIVED WEDNESDAY THE FIRST PLENARY SESSION WILL PROBABLY BE HELD NO EARLIER THAN FRIDAY MORNING. COMPANY REPS, ATTORNEYS, AND LOCAL MANAGERS SCHEDULED TO GATHER IN MIAMI SUNDAY NIGHT AND HAMMER OUT INDUSTRY DRAFT MONDAY. HEWITT

SECRET

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESSMEN, BAUXITE, CENTRAL GOVERNMENT, MEETINGS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 22 MAR 1974
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KINGST01028
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740062-0020
From: KINGSTON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740323/aaaaavfu.tel
Line Count: 95
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION SS
Original Classification: SECRET
Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: SECRET
Previous Handling Restrictions: EXDIS
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 17 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 SEP 2002 by kelleyw0>; APPROVED <03 JAN 2003 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BAUXITE NEGOTIATIONS SITREP #18
TAGS: PINT, US, JA, JM, REVERE, ALPERT, ANACONDA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005